Household food waste

Drivers and interventions

Erica van Herpen









Why do people waste food?

- "We live in a throwaway society"
- The "excessive, wanton nature of contemporary consumerism" is seen as evidence (Evans, 2012)

Or do we?

Wasting is not careless or carefree

Consumers...

- attempt to lessen anxieties about discarding food (Evans, 2012)
- describe themselves as worrying and feeling guilty about wasting (Quested et al., 2013; Abeliotis et al., 2014)
- **favor options with less waste** (Bolton & Alba, 2012)
- even forgo free food or drink in 'any size same price' promotions (Moore & Taylor, 2010)

Research in REFRESH

Focus groups,

- 4 countries (NL, Hungary, Germany, Spain)
- 6 per country, n = 147
- Survey in the same 4 countries
 - 3354 households
 - REFRESH measure of HH food waste

Wasting is not carefree for consumers

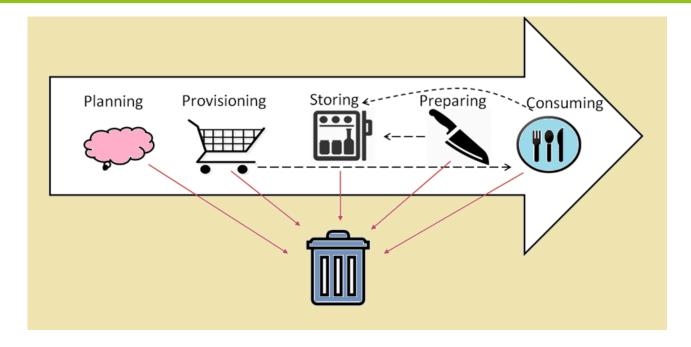
"Every time I throw something in the trash, I feel like I'm throwing away a 5 EURO note."

"Doesn't hurt my pocket. It hurts my soul."

"Wasting is not acceptable to me at all. But if it happens from time to time then it happens."



Waste as collateral damage





Waste prevention is not the main goal

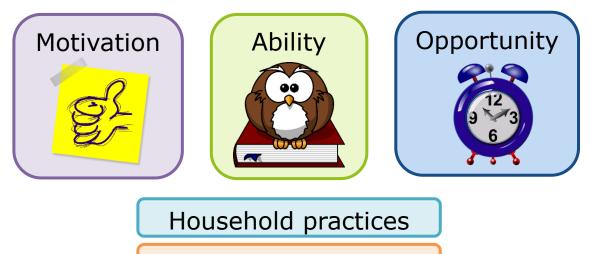
Thus...

- Target household practices surrounding food
- Integrated with other goals





Social marketing approach



Household food waste

https://eu-refresh.org/causes-determinants-consumers-food-waste

What affects food waste?



Notion that others waste a lot But not: the awareness of consequences

Thus... set the right norm!



Thus... set the right norm!



Thus...

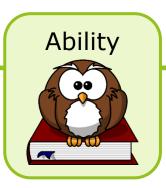
Solely increasing awareness about the negative impacts of food waste is unlikely to change consumer behaviour

Needs to be combined with other interventions!

What affects food waste?

Perceived skills to:

- Plan accurately
- Cook creatively
- Prolong the shelf-life of products



What affects food waste?



Perception of:

- Unforeseen events
- Less supply in store (quality and quantity)

Interventions: how to decrease household food waste?





Apps...

- Many apps with limited uptake
- Planning and recipe apps most popular
- Consumers are open and interested
- But do not perceive a clear need
- Investment (in time, energy, stamina) seen as higher than benefits

On-pack information...

- More than date labels
- Storage information / freezer guidance
- Storage advice useful when current behaviour is suboptimal



https://eu-refresh.org/effects-pack-storage-and-consumption-guidance-consumer-food-waste-behaviours

Combining motivation and ability/opportunity



83% van de mensen kookt nauwkeurig de juiste hoeveelheid pasta, rijst en couscous. Dit voorkomt voedselverspilling!



Amount of wasted pasta + rice + couscous

- Significantly reduced when the combined intervention (measuring tool + social norm) was used
- No significant effect (compared to control) in the conditions with only measuring tool or only social norm

Moreover:

Less waste in post-measure than in pre-measure





Conclusion

Household food waste is a complex issue

An intervention needs to address multiple aspects simultaneously to be successful





E-mail: <u>Erica.vanHerpen@wur.nl</u>

Blog: <u>http://www.marketingandconsumerbehaviour.nl/</u>

🄰 @MCB_WU

REFRESH results: www.eu-refresh.org

New project FETE: <u>https://www.wur.nl/en/show/Food-</u> <u>Waste-Transition-from-Excess-to-Enough.htm</u>





